

Breckenridge ski lift rates during AIC-37 conference

See p. 4 for group sales option. Contact George sperling@uci.edu if you're interested in volunteering. Group sales leaders get a free day pass for every 25 ticket-days sold.



Dear George,

We are contacting you because we recently had a group discount rate revision, and in most cases our rates are more affordable than we previously stated.

Value Season (January 3 - 12, 2012 and January 17 - February 16, 2012)

Ticket Type	Adult (13 - 64)	Child (5 - 12)	Senior (65 +)
1 Day	\$92	\$37	\$80
2 out of 3 days	\$184	\$74	\$160
3 out of 5 days	\$258	\$111	\$198
4 out of 6 days	\$324	\$148	\$264
5 out of 8 days	\$365	\$180	\$290
6 out of 9 days	\$390	\$216	\$306
7 + days	\$420	\$238	\$322

Please let us know if you plan to visit this season, or need assistance planning your trip.
We look forward to hearing from you!

Sincerely,

Kristen Keller
Resort Sales Manager
Breckenridge Ski Resort
970-453-3270
800-789-7669 x3270
www.Breckenridge.com

Breckenridge ski lift rates during AIC-37 from Orbitz.com

<input checked="" type="radio"/> Select an option Select quantity <small>Prices are per person</small>	Senior (65+)	Adult	Child (5-12 yrs)
<input checked="" type="radio"/> 1 Day Lift Ticket	\$79.00	\$89.00	\$51.00
<input type="radio"/> 2 of 3 Day Lift Ticket	\$166.00	\$186.00	\$108.00
<input type="radio"/> 3 of 5 Day Lift Ticket	\$237.00	\$267.00	\$129.00
<input type="radio"/> 4 of 6 Day Lift Ticket	\$296.00	\$336.00	\$164.00
<input type="radio"/> 5 of 8 Day Lift Ticket	\$330.00	\$380.00	\$200.00
<input type="radio"/> 6 of 9 Day Lift Ticket	\$372.00	\$432.00	\$234.00
<input type="radio"/> 7 of 10 Day Lift Ticket	\$413.00	\$483.00	\$259.00

Infants aged 4 years and under are free of charge

Save! Pre-purchase your lift tickets online and save!

Add

Details: Breckenridge/Keystone Lift Ticket*

Keystone
 This year we've expanded into Independence Bowl, our steepest expert terrain, and brought our total acres to over 3,100. With three mountains, two villages, tremendous lodging options - it's all here at Keystone. Keystone Colorado. Pure. Simple. Pleasure

Breckenridge
 With our huge peaks, five terrain parks, four half-pipes, two high-speed six passenger SuperChairs, the highest chairlift in North America, a top-notch Ski & Ride School, unparalleled grooming, exciting events and a historic mining town with endless shopping, dining and nightlife...Breckenridge is the Perfect Mountain Town.

New this year, the perfect mountain town gets a little more perfect with the addition of Breckenridge's first gondola.



Vail Resorts, Inc.

2011-2012 Pre-Purchased and Group Lift Ticket Policies & Procedures

Purchase Procedures and Requirements

Group rates are available when you purchase **20** or more tickets with the same start date.

- Groups must be centrally coordinated and organized, and have a group leader who serves as the group's on-site coordinator.
- Pre-Purchased orders and payment must be received at least **two weeks** prior to ticket start date.
- Must have a single form of payment for entire order: cash, check, or credit card must be presented before tickets can be printed. Commission is only available to those travel agents holding an IATA/ASTA/ARC number. Make checks payable to Vail Resorts, Inc.
- All tickets must be paid for in advance.
- All youth and college groups are required to participate in a complimentary safety session prior to skiing and riding unless the entire group is participating in ski school.
- **On-site Add-on Ticket Policy:** The designated group leader or the travel agent coordinator must make all add-on purchases. No individual members of a group may purchase add-on tickets. Changes to the ticket order will not be allowed within 72 hours prior to start date. Payments must be made at the time of pick up. Additional lift ticket requests must be submitted in writing by email or fax.
- **On Site Ticket Extensions:** Tickets may be extended on site by the individual ticket holder. The extension rate will be the prorated daily rate of the full ticket. Ticket holder must pay for the ticket at time of purchase and turn in the used ticket.
- When a multi-day ticket is purchased that will cross a seasonal price change, the price for the entire ticket will be based on the rate of the start date.
- **Complimentary Ticket Policy:** One comp ticket will be issued for every 25 people in your group. Once you reach 25 people your sales representative will calculate how many comp tickets you are eligible for. Ticket types do not have to be the same to count toward comps; for groups with mixed ticket types, one comp skier day will be awarded for every 25 paid skier days. Comp tickets have no cash value.
- **Refund Policy:** No more than 10% of the total ticket order may be refunded for groups. Refund requests must be made no later than 30 days after the group departs for any unused tickets. Partially used tickets are non-refundable, except in the case of **documented** injury or illness, the group leader must handle all refunds. If a group lift ticket order falls below 20 tickets due to refunds, the full ticket window rates will apply to the original order; comps issued will also be assessed at window rate. Unused tickets must be presented at time of refund.
- Vail Resorts, Inc. reserves the right to withhold the sale of group lift tickets when any of the above qualifications are not met.
- Special programs and lodging may be designed for your group during their stay. Arrangements can be made by calling the Group Sales & Services Department at 1-800-784-7669, ext 3256 or 3270

Breckenridge Ski Resort:

Phone: 970-453-3270 or 970-453-3256, Fax: 970-453-3217

Mailing: PO Box 1058 - BK12 - Breckenridge, CO 80424